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For Immediate Release

Dartmouth-Hitchcock Medical Center Deploys Healthcare Solution to Track Critical Patient Care Equipment

Lebanon, NH – April 1, 2009 – Red River Computer Company, Inc. an integrator of information technology solutions with expertise in the health care market announced the successful implementation of an AeroScout Asset Management solution at the internationally renowned Dartmouth-Hitchcock Medical Center (DHMC). The Wi-Fi RFID asset tracking and management solution increases utilization of critical medical equipment, facilitates cleaning, maintenance and repair and helps ensure prompt equipment availability for patient care.

In 2008, Dartmouth-Hitchcock Medical Center began to search for an asset tracking and management vendor that could provide a robust set of health care applications and scale across its, 1.8 million square-foot facility. The medical center wanted a solution that leveraged its existing Wi-Fi infrastructure to simplify management, keep the total cost of ownership low and speed deployment. The medical center had a Cisco Unified Wireless Network for data connectivity and hoped to expand its use to include location determination. Finally, DHMC preferred a solution provider with significant healthcare experience.

Red River worked with DHMC to identify a technology compatible with their existing wireless network that would address their asset tracking and management challenges. After a technical “deep dive” of DHMC’s technical and business needs, Red River recommended a pilot of AeroScout’s Asset Management solution. The medical center had hundreds of new “smart” infusion pumps on order and wanted to track them for better inventory control and equipment utilization. Typically, to locate pumps, staff would have to physically roam the facility to find available items, which could take hours. The initial phase of the project, completed in January 2009, tracks approximately 500 of the new infusion pumps across multiple departments.

“Our mission is to advance health through research, education, clinical practice and community partnerships, providing each person with the best care, in the right place, at the right time, every time,” said Ken Lee, RN, manager, Biomedical Engineering at DHMC. “The AeroScout Asset Management solution helps us deliver on our mission by enabling us to provide properly maintained and safe medical equipment where it’s needed, when it’s needed.”

DHMC is already realizing substantial benefits from the system. The new infusion pumps can be located immediately anywhere in the facility using AeroScout's Wi-Fi tags and MobileView software. MobileView provides search capabilities and a graphical representation of the facility, showing the current location of tagged infusion pumps. Knowing the location of mobile assets means staff can quickly find the items and bring them where they're needed or have them clean and standing by for the next use.

Mary Abbott, MS, director of clinical support operations at DHMC, said, "Because we're able to track infusion pumps much more effectively, we're able to spend less time manually searching for items and more time caring for patients. As a result, we're already seeing higher patient and clinician satisfaction. Nursing is quite excited about AeroScout, and we look forward to expanding the solution to more equipment across more departments."

The AeroScout solution has also proved valuable in maintaining the new infusion pumps when periodic repairs or upgrades are needed. DHMC has been able to substantially speed the process of finding specific infusion pumps in need of service. In addition, due to the knowledge and efficiencies gained using the AeroScout solution, the medical center is better utilizing its inventory of expensive infusion pumps; as a result, it now believes it will be able purchase fewer of the pumps in the future than it originally planned – a substantial capital cost savings.

Due to the success of the implementation, DHMC is expanding the solution, doubling the number of assets tracked and extending the solution across more departments. DHMC is also planning to use the AeroScout's Temperature Monitoring solution to more efficiently and effectively monitor the temperature of hundreds of refrigerators throughout the medical center.

"At Red River we take our role as a trusted advisor very seriously," said Dan McGee, Vice President at Red River. "We would not make a recommendation to our clients without a true understanding of their technical and business needs; which is why we are very pleased that DHMC is already seeing reduced capital expenditures and increased patient safety with the AeroScout implementation."

About Red River:

Red River provides technical solutions to business problems for the federal government, state and local governments, higher education and the health care marketplace. Using a consultative approach Red River achieves an understanding of our client's business challenges and takes responsibility as the single point of contact in integrating multi-vendor solutions that provide innovative

and practical results. For more information please call 800-769-3060 or visit www.redriver.com.

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