



# Complexity Made Simple

## Red River delivers OEM experts to expedite the development of USAF Command and Control Facility

**Developing a complex, state-of-the-art facility requires dozens of OEM partners, all working in close collaboration, to function effectively and efficiently. It requires a level of expertise, flexibility and attention to detail that goes above and beyond standard operating procedures.**

### PROGRAM OVERVIEW

Deliver and manage original equipment manufacturer (OEM) subject matter expertise supporting Space and Naval Warfare Systems Center, Pacific (SSC Pacific).

- Contract Award: May 2017
- Customer: United States Air Force

#### RED RIVER AT A GLANCE

- Founded in 1995
- Privately-Held
- Corporate Headquarters in Claremont, NH
- Federal Office in Reston, VA
- Innovation Center in Austin, TX
- Development Office in Sacramento, CA
- Red River Help Desk, Providing 24/7 Level 1 & 2 Support
- 24/7/365 US-Based Phone Support
- 50+ engineers to plan, build and run solutions
- More than 15 contract vehicles for federal procurement
- Powerful portfolio of partners and solution components
- ISO 9001:2015 Certified
- SOC 2 Type 1 certified

OEM partners are committed to the project, but are often off-site and not focused on the day-to-day operations of the facility. Additionally, not all OEMs speak the same language – some are specialists in data centers, others deal in network infrastructure or security. The result can be delays, setbacks and inefficient solutions that fail to maximize the available technology.

For multi-dimensional complex projects like this, Red River can deliver and managed OEM subject matter expertise to support the development or upgrade of highly sensitive, secure and innovative operations.

This expertise includes center configuration and storage, network infrastructure, multi-media collaboration, network and application security and IT enterprise operations. We can source OEM experts to bring them on-site and available for immediate troubleshooting and issue resolution.

This kind of managed support expedites configuration and setup, provides direct connection to OEM experts to reduce troubleshooting time, and leverages expertise to develop the most effective, secure facility possible. A coordinated

effort from Red River can enable mission success, and deliver results on time and on budget.

#### Red River at Work: Pros from Dover

Red River won the award for a 39-month contract from the Space and Naval Warfare Systems Center, Pacific (SSC Pacific). Force to deliver professional services to establish the operational stand-up for the United States Air Force Command and Control Facility. The premier facility consists of four data centers running concurrent diverse network enclaves.

The Red River team on site, comprised of project management and security personnel, has sourced, contracted and continues to provide oversight for 38 highly proficient OEM engineers from 17 of the most well-respected companies known for being on the cutting edge of the IT domain. The team serves as a liaison between OEM and the customer to ensure the right mix of technical support is identified, delivered, and responsive to mission need. Red River expertise allows the changing demands of the project to be met dynamically-continually adding technician and company expertise, adapting as new customer requirements emerge.



# Powerful Purchasing Vehicles

Red River holds a wide variety of contracting vehicles you can leverage to lower costs and streamline purchasing for a full range of IT products and services. We hold many agency-specific BPAs along with several Government Wide Acquisition Contracts (GWACs), including:

- AIR FORCE NETCENTS-2
- DHS First Source II
- GSA Schedule 70
- NASA SEWP V
- NAVY SEAPORT-E
- NITAAC CIO-CS
- SPAWAR COTS C2

We also hold several State of California contract vehicles, including CMAS, ADPQ, IT-MSA

## About Red River

Red River brings together the ideal combination of talent, partners and products to disrupt the status quo in technology and drive success for business and government in ways previously unattainable. Red River serves organizations well beyond traditional technology integration, bringing more than 20 years of experience and mission-critical expertise in security, networking, analytics, collaboration, mobility and cloud solutions.

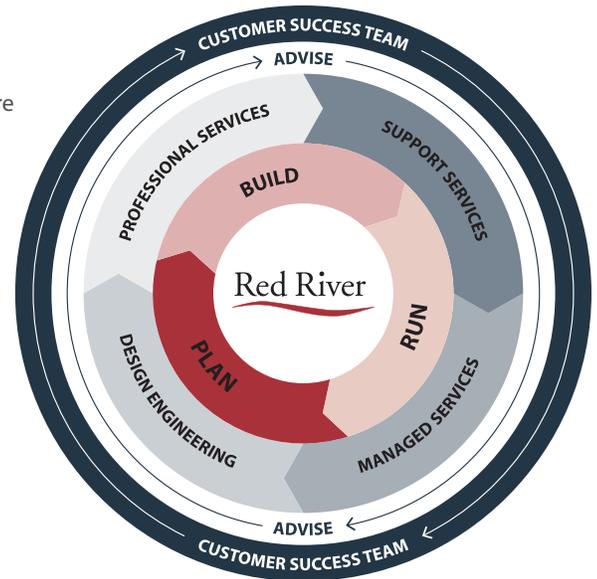
### LEARN MORE

For more information please call 800.769.3060 or visit [redriver.com](http://redriver.com)

Follow us on Twitter: [@ThinkRed](https://twitter.com/ThinkRed)

### FULL LIFECYCLE APPROACH

Today's technology deployments are rarely plug and play. They typically involve multiple technology components and services from an array of OEMs and providers. Leverage Red River's engineering and consulting services as your trusted advisor to identify solutions for your mission and business challenges. Through our four service areas, we provide complete lifecycle IT management, from procurement to device management to data analytics.



### TRUST RED RIVER

Red River provides a wide array of capabilities and cutting-edge technology solutions designed to solve current challenges, optimize available assets and help you make meaningful IT investments that align with your top strategic goals. We offer services across the full spectrum of technology – from selling and integrating technology infrastructure to developing software and custom applications to lifecycle services and support. Our key solution areas include Cloud, Analytics and Mobility. We also provide Professional, Managed and Support Services to maximize your technology investments. And our certified experts have the extensive expertise required to take on your toughest challenges as we work to secure the future of your enterprise infrastructure while lowering costs, reducing complexity and maintaining compliance.

### OUR TEAM

Red River employees are highly trained, efficient and ethical professionals taking pride, ownership and responsibility in all engagements with customers and partners. Our team listens and understands your needs, and we match those needs to the best available technology solutions. By working in unison with our manufacturer, service and distribution partners, we deliver quality projects to our customers within time, scope and budget expectations.

### OUR PARTNER ECOSYSTEM

Red River has strong relationships with a long list of elite partners, ranging from hardware to services to software. Our partner ecosystem includes global IT leaders that respect Red River's track record of excellence and our core mission of reimagining the possibilities of technology.

#### RED RIVER

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