

Appendix C - Pricing Index

| CATEGORY / SUBCATEGORY | BRAND | PRODUCT DESCRIPTION | DIR Customer Discount % off MSRP | DIR Education Customer Discount % off MSRP |
|--------------------------------------|----------------|--|----------------------------------|--|
| SOFTWARE TOOLS - SERVER | Docker | Enterprise Edition Advanced Business Critical, Annual License Per Node, Minimum 5 Nodes | 9.68% | 13.00% |
| SOFTWARE TOOLS - SERVER | Docker | Enterprise Edition Advanced Business Day, Annual License Per Node, Minimum 5 Nodes | 9.68% | 13.00% |
| SOFTWARE TOOLS - SERVER | Docker | Enterprise Edition Standard Business Critical, Annual License Per Node, Minimum 5 Nodes | 9.68% | 13.00% |
| SOFTWARE TOOLS - SERVER | Docker | Enterprise Edition Standard Business Day, Annual License Per Node, Minimum 5 Nodes | 9.68% | 13.00% |
| SOFTWARE TOOLS - SERVER | Docker | Enterprise Edition Basic Business Critical, Annual License Per Node, Minimum 5 Nodes | 5.00% | 13.00% |
| SOFTWARE TOOLS - SERVER | Docker | Enterprise Edition Basic Business Day, Annual License Per Node, Minimum 5 Nodes | 5.00% | 13.00% |
| Cloud Products - Education SKUs Only | Docker | Cloud, including operating-system-level virtualization, also know as "containerization." | 13.00% | 13.00% |
| SOFTWARE TOOLS - SERVER | Twistlock | Enterprise 10-49 Hosts, Annual License per Host, Minimum 10 Hosts | 5.00% | 5.00% |
| SOFTWARE TOOLS - SERVER | Twistlock | Enterprise 50-99 Hosts, Annual License per Host, Minimum 50 Hosts | 5.00% | 5.00% |
| SOFTWARE TOOLS - SERVER | Twistlock | Enterprise 100-249 Hosts, Annual License per Host, Minimum 100 Hosts | 5.00% | 5.00% |
| SOFTWARE TOOLS - SERVER | Twistlock | Enterprise 250+ Hosts, Annual License per Host, Minimum 250 Hosts | 5.00% | 5.00% |
| SOFTWARE TOOLS - SERVER | AutoDev Studio | Enterprise Edition Business Critical, Annual License Per User, Minimum 5 Users | 15.00% | 15.00% |
| SOFTWARE TOOLS - SERVER | AutoDev Studio | Enterprise Edition Business Day, Annual License Per User, Minimum 5 Users | 15.00% | 15.00% |

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Red River Consulting LLC

DIR-CPO-4440

| SOFTWARE TOOLS - SAAS | AutoDev Studio | SaaS Edition, Annual License Per User | 15.00% | 15.00% |
|-----------------------|----------------|---|-------------------------------------|---|
| SERVICE CATEGORY | BRAND | SERVICE DESCRIPTION | DIR Customer Discount % off MSRP | DIR Education Customer Discount % off MSRP |
| Installation | Red River | Installation and configuration of Docker Enterprise Edition | 20.00% | 20.00% |
| Installation | Red River | Installation and configuration of Twistlock Enterprise Edition | 20.00% | 20.00% |
| Installation | Red River | Installation and configuration of AutoDev Studio Enterprise Edition | 20.00% | 20.00% |
| Training | Red River | 2-Day Training of Docker Enterprise Edition | 20.00% | 20.00% |
| Training | Red River | 2-Day Training of Twistlock Enterprise Edition | 20.00% | 20.00% |
| Training | Red River | 2-Day Training of AutoDev Studio Enterprise Edition | 20.00% | 20.00% |